



## In-depth Analysis

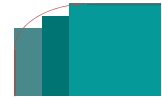
- Categorisation of available data
- detailed evaluation of the organisational and technical requirements

### In-depth Analysis & Systematic Ideation



- ABC Analysis
- Technology Radar
- Health check
- Project Roadmap

### ABC Analysis



### Roadmap



- Development of concrete application scenarios develops tailor-made solutions
- Concept includes technical components, a rough draft with expert feedback and a detailed cost/benefit analysis.
- Definition of KPIs and implementation road map



## Use Case Creation & KPI Identification



- **POC\*** phase released
  - > Business Case
  - > Deliverables
  - > Sales model
  - > Business KPI's

### Proof of Concept



Checks the validity, resilience and performance of the use case as part of a performance check.



- Project definition
  - > Project Plan
  - > Project KPI's

- Onsite system implementation
- FAT (Functional Acceptance Test)
- Installation, synchronisation, optimisation of hardware and software
- support in the definition and evaluation of further use cases

## Supervised Implementation & Functional Testing



- Hand over to local service personal
- Control function and continuous business KPIs review
- Horizontal deployment to local of multiple sites
- Optimization/ Adaption of AI solutions

### Live Operation & Touching up

