








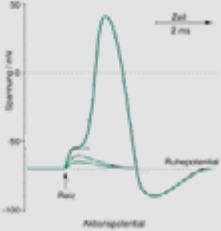








IIoT GUIDANCE



Digital Transformation Specialists



Pre-Sales-Service	Sensors Actuators	Local Network	Edge Processing	Gateways	Cloud Operation	Algorithms Analysis	User Device Apps	After-Sales-Service
<p>ABC-Analysis</p>  <p>In-depth Analysis</p> <p>Evaluation and conceptual phase</p> <p>Use Case Development</p> <p>Roadmap</p> 	  <p>Wireless vs. battery</p> <p>Sensors depends on Use Case</p>	 <p>NB-IoT</p>    	 <p>Edge Processing depends on Use Cases</p> <p>Data concentration, Pre-Analysis</p>	 <p>wired/wireless</p>  <p>battery/ powerline</p> <p>Gateway depends on Use Case</p>	 <p>Global cloud</p> <p>Local cloud</p> <p>IaaS PaaS SaaS</p>	 <p>Data Intelligence</p> <p>Business Challenge</p> <p>Identified Predictions</p> 	 <p>Information via:</p> <p>Mobile</p> <p>HMI</p> <p>SCADA</p> <p>ERP/ MES Integration</p>	<p>Installation and partnering with local System Integrators</p> <p>Scaling to other production sites</p> <p>Horizontal deployment</p> <p>Upgrade & Optimisation</p>